#### 2011 SAN FRANCISCO WRITERS CONFERENCE



# FRIDAY, February 18th

7:30 a.m. to 6 p.m. Registration & Badge Pick-up Registration Desk/Mark Hopkins Lobby 9:30 a.m. Sign up for Kevin Smokler consults, Friday dinner (until 2 p.m.) & Sunday Dinner

## Sign up for Independent Editor Consultations

Garden Room

#### 8:15 a.m.

**GET READY, GET SET, GO!** 

Peacock Court

Michael Larsen, Co-Director, SFWC; Stephanie Chandler, The Conference Catcher; (Lobby Level) Kevin Smokler, editor, Bookmark Now: Writing in Unreaderly Times, Co-Founder & CEO, BookTour.com

#### 9—9:45 a.m.

BECOME A RECOGNIZED AUTHORITY IN YOUR FIELD:

Stanford

Publish, Promote and Profit from Books, E-Books and Information Products (Mezzanine Level)

Stephanie Chandler, From Entrepreneur to Infopreneur

GET A GRIP: Be Your Own Best Promoter

California

Teresa LeYung Ryan, Build Your Author's Platform and Fanbase in 22 Days, writing coach; (California Level)

Elisa Southard, Break Through the Noise

MAKING STORY MATTER: How to Turn Your Idea into a BIG Story

Barclay (2<sup>nd</sup> Floor)

Lisa Rector Maass, independent editor and coach

Peacock

PITCHCRAFT: Exciting Agents & Editors in 25 Words or Less

(Lobby Level)

Literary agent Katharine Sands

Willard

WHAT GOOD DOES IT DO TO DIE WITH A MANUSCRIPT IN YOUR DRAWER? Know Your Options! Keith Ogorek, SVP of Global Marketing, Author Solutions

(2<sup>nd</sup> Floor)

#### 10-10:45 a.m.

GETTING YOURS: The Art of the Book Deal Literary agents Kitty Cowles and Andy Ross

Willard (2<sup>nd</sup> Floor)

PUBLISHING NOW & TOMORROW: The View from Broadway

California

Heather Lazare, Editor & Publishing Manager, Crown Trade Paperbacks/Random House,

introduced by Donna Levin

(California Level)

### PUTTING YOUR LIFE IN PRINT: Capturing Your Story for Posterity

Jane Ganahl, Naked on the Page: The Misadventures of My Unmarried Life; Wendy Merrill,

Barclay (2<sup>nd</sup> Floor)

Stanford

Falling into Manholes: The Memoir of a Bad/Good Girl; Michael Signorelli, Editor, HarperCollins

#### HOW TO WRITE A BESTSELLING PICTURE BOOK

(Mezzanine Level)

Kathryn Otoshi, author of the hits *One* and *Zero*; literary agent Caryn Wiseman

Six Continents

WHEN STYLE AND CHARACTER COME FIRST: Literary Fiction for a New Century Caitlin Alexander, Random House; Tanya Egan Gibson, How to Buy A Love of Reading;

(Mezzanine Level)

Herbert Gold, Fathers; Dan Smetanka, Editor-at-Large, Counterpoint Press;

Moderator: literary agent Rebecca Strauss

## FRIDAY, February 18th

#### 11—11:45 a.m.

MAKING YOUR SENTENCES SING: 5 Principles for Taking Your Prose to the Next Level

Constance Hale, Syn & Syntax: How to Craft Wickedly Effective Prose

(2<sup>nd</sup> Floor)

SHOW, PLACE AND WIN: Making Setting a Character in Your Novel

Cara Black, *Murder in Passy*; Bharti Kirchner, *Darjeeling*; Kemble Scott, *The Sower*(2<sup>nd</sup> Floor)

PUBLISHING IN CYBERSPACE: How E-Books Will Transform Your Career

Mark Coker, Founder & CEO, Smashwords;

David Marshall, Director, Editorial & Digital, Berrett-Koehler Publishers. Moderator: Michael Larsen

WRITING FOR ROOM AND BOARD: Opportunities for Food and Travel Writers

Jacqueline Harmon Butler, *The Travel Writers Handbook*;

Shirley Fong-Torres, *The Woman Who Ate Chinatown*/TV chef; Barbara Santos, *Maui Tacos Cookbook*(Mezzanine Level)

WHY NOW IS THE BEST TIME EVER TO BE AN AUTHOR
Alan Rinzler, former Executive Editor Jossey-Bass/John Wiley & Sons, independent editor
(Mezzanine Level)

## 12—2 p.m. in the Peacock Court

LUNCHEON Contest Winners Announcement by Laurie McLean and Keith Ogorek

KEYNOTE: **Dreaming Worlds into Words**: Creating Your Life as a Writer Dorothy Allison, *Bastard Out of Carolina* 

## 2—2:45 p.m.

ARTICLE SAVVY: Writing and Selling Nonfiction

Charis Conn, Contributing Editor, *Harper's*; Herbert Gold, freelance writer;

Constance Hale, freelance writer

(2<sup>nd</sup> Floor)

BEYOND HARRY & TWILIGHT: Agents on the Booming Young Adult Market

Literary agents Amy Burkhardt, Minju Chang, Jill Marsal, Gordon Warnock,

Caryn Wiseman, Christine Witthohn. Moderator: Laurie McLean

ANCHORING YOUR PRESENCE ONLINE: Blogs and Websites

Linda Lee, AskMePC WebDesign

(2<sup>nd</sup> Floor)

BUILDING YOUR BRAND: Leveraging the Power of Hollywood, Publishing and Publicity
Philippa Burgess, Partner, Creative Convergence

California

CREATING PLOTS FOR PAGE-TURNERS
Robert Dugoni, Wrongful Death

Six Continents
(Mezzanine Level)

### 3-3:45 p.m.

THE ART & CRAFT OF WRITING BESTSELLING WOMEN'S FICTION
Susan Wiggs, Lakeshore Christmas. Moderator: literary agent Annelise Robey

(Mezzanine Level)

FINDING YOUR TWEET SPOT: Promoting Yourself 140 Characters at a Time

Tee Morris, *Twitter in Ten*; Rusty Shelton, *Digital Interactive*California

# San Francisco Writers Conference FRIDAY, February 18<sup>th</sup>

## 3—3:45 p.m. (continued)

NOT KIDSTUFF: Writing & Publishing Award-Winning Children's Books

Willard

Ying Chang Compestine, A Banquet for Hungry Ghosts. Moderator: literary agent Minju Chang

(2<sup>nd</sup> Floor)

SELLING IN SHORT BITES: Using Media Appearances to Seduce Book Buyers Jess Ponce, The A Factor/media trainer; Henry Tenenbaum, KRON-TV host

Barclay (2<sup>nd</sup> Floor)

BEATING SWORDS INTO BOOKS: WRITING TO MAKE A DIFFERENCE

Stanford

Jan Johnson, publisher, Red Wheel/Weiser; Brenda Knight, Publisher, Viva Editions;

(Mezzanine Level)

Jeevan Sivasubramaniam, Executive Managing Editor, Berrett-Koehler Publishers.

Moderator: Michael Larsen

## 4—5:45 p.m. New! Expanded Sessions

## **Q&A FOR FICTION AGENTS**

Peacock Court

Amy Burkhardt, April Eberhardt, Steve Fisher, Jill Marsal, Donald Maass,

BJ Robbins, Annelise Robey, Adam Schear, Rebecca Strauss, Christine Witthohn.

Moderator: Elizabeth Pomada

# **Q&A FOR NONFICTION AGENTS**

Six Continents

Peter Beren, Katherine Cowles, Verna Driesbach, Andy Ross, Katharine Sands

(Mezzanine Level)

Moderator: Michael Larsen

THE MAKING OF RAMBO: A Film and Q&A About How Rambo Was Made

California

David Morrell, *First Blood* (the novel the movie was based on)

DOING IT LIVE: How to Give a Great Reading

Barclay

Brad Henderson and Andy Jones, poets/co-authors, Split Rock. (With musical accompaniment!)

(2<sup>nd</sup> Floor)

### 5:45-7:30 p.m.

# GALA PARTY with music by The Slush Pile

Room of the Dons

Sponsored in part by Writer's Digest

Following the Gala Party, SFWC Advisory Board Member Harvey Pawl will chaperone a no-host dinner for attendees and presenters at Capp's Corner in North Beach, the last of the city's family-style Italian Restaurants. The cost is \$30 per person, including tax and tip, for a four-course meal.

Following dinner, we will take a short stroll to a nearby coffee house for no-host coffee.

Meet in the lobby at 7:15. Cabs will leave the hotel at 7:30.

Please sign up and pay by 2 p.m. Friday so we can notify the restaurant.

#### 9 p.m. After Hours Sessions!

(All of these are on the Mezzanine Level)

**Poetry Open Mic** Brad Henderson and Andy Jones, co-authors, *Split Rock* 

The Boardroom

Fiction Open Mic Donna Levin, author/editor

Stanford

#### **Pitch Contest for Adult Fiction and Nonfiction**

George Smith Room

Nina Amir, independent editor; literary agents Verna Dreisbach; literary agent Katharine Sands. Moderator: Michael Larsen

## San Francisco Writers Conference SATURDAY February 19<sup>th</sup>

7:30 a.m.—5 p.m. Registration/pick up badges for late arrivals **Registration Desk** 9 a.m. Sign-ups for Kevin Smokler and for Sunday dinner 9 a.m. Sign up for Independent Editors Garden Room 7:30—8:45 a.m. Peacock Court **CONTINENTAL BREAKFAST** (attendees only, wear your badge) 9—9:45 a.m. BECOMING A PUBLISHED POET THIS YEAR Stanford Joan Gelfand. A Dreamers's Guide to Cities and Streams; Brad Henderson and (Mezzanine Level) Andy Jones, co-authors Split Stock BUILDING A BUSINESS AROUND YOUR BOOK: Barclay (2<sup>nd</sup> Floor) How to Leverage Speaking, Consulting and Other Ways to Profit from Your Writing Stephanie Chandler, Booked Up: How to Write, Publish and Promote a Book to Grow Your Business JOINING THE BESTSELLER CLUB BY WRITING YOUR BREAKOUT BOOK California Literary agent Donald Maass, Writing the Breakout Novel UNDERSTANDING YOUR GOALS: Self-publishing vs. Traditional Publishing Willard Diane Gedymin, independent editor, The Publisher's Desk; Acquisitions Editor, Turner Press (2<sup>nd</sup> Floor) YOUR ESSENTIAL ARC: Creating a Successful Memoir Six Continents Adair Lara, Naked, Drunk and Writing: (Mezzanine Level) Shed Your Inhibitions & Craft a Compelling Memoir or Personal Essay 10—10:45 a.m. A SHOCKPROOF, FOOLPROOF, GUARANTEED METHOD Willard FOR SCREENWRITING SUCCESS (2<sup>nd</sup> Floor) Richard Walter, Essentials of Screenwriting CHILDREN'S BOOKS: Concentrated Storytelling Stanford Literary agent Laurie McLean; Douglas Rees, Uncle Pirate (Mezzanine Level) FROM PITCH TO PUBLISHED: WHAT EVERY AUTHOR NEEDS TO KNOW Six Continents Literary agent Jill Marsal (Mezzanine Level) HELPING BOOKSTORES HELP YOU MAKE YOUR BOOK A BESTSELLER Barclay Neal Sofman, Owner, Bookshop West Portal; (2<sup>nd</sup> Floor) Hut Landon, President, Northern California Independent Booksellers Association ROMANCE IN ALL THE WRITE PLACES: Making Love Live for Your Readers California Alex Logan, Editor, Grand Central Books

# San Francisco Writers Conference SATURDAY February 19<sup>th</sup>

#### 11—11:45 a.m.

FIRST YOU GET YOUR HERO UP A TREE: Writing Fiction in Three Acts Elizabeth Engstrom, *Lizard Wine* 

Six Continents
(Mezzanine Level)

FROM MANUSCRIPT TO FINISHED BOOK: An Editor's Point of View Daniella Rapp, Editor, St. Martin's Press, introduced by Donna Levin

California

HOW TO BE THE KIND OF WRITER EDITORS LOVE:

Best Practices for Submitting to & Working with the Pros

Barclay (2<sup>nd</sup> Floor)

Jessica Strawser, Editor-in-Chief, Writer's Digest Magazine

OUT OF THIS WORLD: The New Fantasy & Paranormal

Stanford

Philipppa Ballantine, Geist; Gabrielle Harbowy, Editor/Assoc. Publisher, Dragon Moon Press;

Katharine Kerr, License to Ensorcell. Moderator: Laurie McLean

(Mezzanine Level)

STORMING CYBERSPACE: Building the Communities You Need to Succeed

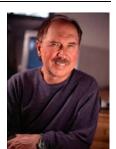
Stephanie Chandler, The Author's Guide to Building Your Online Platform

Willard (2<sup>nd</sup> Floor)

### 12—2 p.m. Peacock Court

LUNCHEON: Scholarship Winners Announced

Introduction by SFWC Advisory Board member Kathleen Antrim, Capitol Offense



## KEYNOTE: DO YOU HAVE A VOICE AND VISION?

Finding Your Own Voice and Subject Matter

David Morrell, The Successful Novelist, First Blood (Rambo)

### 2-2:45 p.m.

#### **ACHIEVING SUCCESS AS A POET**

Stanford

Alfred Flynn DeSilver, Poet Laureate of Marin County;

(Mezzanine Level)

Joan Gelfand, A Dreamer's Guide to Cities and Streams; Jennifer Joseph, Publisher, Manic D Press

CENSORSHIP: How it Hurts & What We Can Do About it

Barclay

Dorothy Allison, Bastard Out of Carolina; Washington High School student Dylan Mahood;

(2<sup>nd</sup> Floor)

Washington High School teacher, Teri Hu. Moderator: Barbara Santos, Practice Aloha

DIGITAL PUBLICITY: California

How to Use a Smart Social Media Strategy to Generate More Traditional PR

Rusty Shelton, Shelton Interactive

Six Continents

HOW TO KEEP READERS TURNING THE PAGES: How Pace Does the Trick Robert Dugoni, *The Jury Master*; Sheldon Siegel, *Perfect Alibi* 

(Mezzanine Level)

THE MANY FACES OF ROMANCE

Willard

D.L. Bogdan, Rivals in the Tudor Court; Elizabeth Jennings, Shadows at Midnight

Moderator: literary agent Christine Witthohn

(2<sup>nd</sup> Floor)

## San Francisco Writers Conference **SATURDAY February 19th**

## 3-3:45 p.m.

FANS, FOLLOWERS & FRIENDS: How to Maximize and Monetize Social Media Penny Sansieveri, Marketing Experts

Six Continents (Mezzanine Level)

GET PAID TO WRITE YOUR BOOK: Writing an Irresistible Proposal

Barclay

Michael Larsen, How to Write a Book Proposal;

(2<sup>nd</sup> Floor)

Alan Rinzler, former Executive Editor, Jossey-Bass/John Wiley & Sons, independent editor

VIDEOS THAT GO VIRAL: Producing Book Trailers YouTubers Will Love

California

Vanessa Workman, Workman Multimedia

WRITING FOR TODAY'S KIDS & TEENS

Stanford

Mary Colgan, Editor, Chronicle Books; Rosemary Graham, Stalker Girl

(Mezzanine Level)

Annette Pollert, Simon Pulse;

## 3—4:45 p.m. Special long session! MEET THE FICTION EDITORS

**Peacock Court** 

Caitlin Alexander, Random House; Jennifer Joseph, Manic D Press; Heather Lazare, Crown Books; Alex Logan, Grand Central Books; Annette Pollert, Simon & Schuster; Daniella Rapp, St. Martin's Press; Michael Signorelli, HarperCollins; and Daniel Smetanka, Counterpoint Press. Moderator: Elizabeth Pomada

# 4:00—4:45 p.m.

PROMOTION FOR INTROVERTS AND RELUCTANT MARKETERS:

Willard

How to Market Your Book Without Leaving Home

(2<sup>nd</sup> Floor)

Dan Poynter, The Self-Publishing Manual

MOVING FROM WORDS TO IMAGES: Transforming Books into Movies

California

Literary agent Steve Fisher; David Morrell, Shimmer; Richard Walter, Professor, UCLA.

Moderator: Elizabeth Engstrom, Lizard Wine

MARKETING ON A CLOUD: Promoting Your Poetry Online

Amos White, Like Haiku: Social Media Poetry

Stanford

(Mezzanine Level)

POSITIONING YOUR BOOK IN READERS' MINDS AND ON STORE SHELVES

Literary agent Peter Beren, The Writers Legal Companion

Barclay (2<sup>nd</sup> Floor)

MEET THE NONFICTION EDITORS

Six Continents

Jan Johnson, Publisher, RedWheel/Weiser; Brenda Knight, Publisher Viva Editions, Jeevan Sivasubramaniam, Executive Managing Editor, Berrett-Koehler Publishers.

Diane Gedymin, Acquisitions Editor, Turner Publishing. Moderator: Michael Larsen

(Mezzanine Level)

#### 5—6:40 p.m.

**ASK-A-PRO SESSION Peacock Court** 

Staff editors, independent editors, and other publishing pros will each take a table.

Up to 9 attendees can sit at a table and each will have two minutes to ask a question or pitch a book. The shorter the question, the more time there is for the pro's response! After 18 minutes, all of the attendees at the table will go on to another table. There will be five of these segments. Feel free to change tables during the session. You will not be able to see all of the editors—so feel free to speak to them during the conference.

# **SATURDAY February 19th**

6:30—7:30 p.m. BOOK SIGNING & No-host bar

Café Ferlinghetti

9 p.m. AFTER HOURS SESSIONS

Open Mic for Fiction Donna Levin

Stanford (Mezzanine)

Poetry Readings with music guest performers

Café Ferlinghetti

#### 2011 SAN FRANCISCO WRITERS CONFERENCE

# SUNDAY, February 20th

7:30 a.m.—1 p.m.

Registrations for 2012 at special attendee rate & sign-ups for dinner

Registration Desk

**7:30 a.m. PLATED BREAKFAST.** Please be on time!

Peacock Court

**8:00 a.m.** Agent introductions will follow the breakfast.

## 9 a.m.—1 p.m. SPEED DATING WITH AGENTS

Room of the Dons

The agents will be seated at tables with their names on them in alphabetical order in the Room of the Dons. At 9 a.m., the attendees in the first group (with RED dots) can line up in front of the agent they wish to pitch to. You will have THREE MINUTES total for each pitch. Allow time for the agent's response. There will be a 30-second warning bell. When the second bell rings, STOP! Line up in front of the next agent you want to see. TIPS: You will see more agents if you speak to agents with short lines. Choose the agents you wish to speak to in advance. Their bios are in the program. You can learn from every agent there.

**There will be four sessions.** The small colored dot on your badge indicates which hour you will have your turn to Speed Date: ● 9 a.m.—RED ● 10 a.m.—BLUE ● 11 a.m.—GREEN ● Noon—YELLOW.

Please attend the concurrent breakout sessions until it's time for your hour. BECAUSE OF FIRE REGULATIONS, PLEASE DO NOT LINE UP IN THE HALL OR THE LOBBY. You may not be able to see all the agents you wish during Speed Dating, so feel free to talk to them whenever you see them wearing their badges during the event.

#### 9-9:45 a.m.

CAPTURING THE HEARTS OF TEENAGE READERS: Crafting Young Adult fiction Heidi R. Kling, *Sea*; Cynthia Omololu, *Dirty Little Secrets*; Naheed Senzai, *Shooting Kabul*.

Barclay (2<sup>nd</sup> Floor)

Moderator: Annette Pollert, editor, Simon Pulse

EVERYONE'S A CRITIC: The Value of Critique Groups

Stanford

Victoria Hudson, contributor, POWDER: Writing by Women in the Ranks from Vietnam to Iraq;

(Mezzanine Level)

Tanya Egan Gibson, How to Buy the Love of Reading

HAIKU OLD AND NEW: Moving Your Readers in 17 Syllables

Amos White, Sometimes a Whisper: Poetry by the Bay

Taylor (California Level)

HE'S GOT AN APP FOR THAT: Making Mobile Work for You

Tee Morris, Podcasting for Dummies

Willard (2<sup>nd</sup> Floor)

## SUNDAY, February 20th

#### 10-10:45 a.m.

FICTION FOR THE TIME-STARVED: Writing & Selling Short Stories Barclay (2<sup>nd</sup> Floor) Bharti Kirchner, Darjeeling: A Novel; Elizabeth Engstrom, Lizard Wine NEED HELP GETTING THE WORDS RIGHT? How to Work with a Freelance Editor California David Carr, independent editor; Diane Gedymin, Acquisitions Editor, Turner Press; Alan Rinzler, former Executive Editor, Jossey-Bass/John Wiley & Sons SEE DICK AND JANE READ: An Overview of the Children's Book Market Stanford Literary agent Andrea Brown (Mezzanine Level) Willard WRITE THAT BOOK ALREADY! The Tough Love You Need to Get Published Now Book Page's Author Enablers: Sam Barry, How to Play the Harmonica and Other Life Lessons; (2<sup>nd</sup> Floor) Kathi Kamen Goldmark, And My Shoes Keep Walking Back to You 11—11:45 a.m. THE AUTHOR'S TOOLBOX: What You Need to Get Where You Want To Go Barclay (2<sup>nd</sup> Floor) Ransom Stephens, The God Patent IT TAKES A TEAM! **Taylor** Working with a Partner to Create & Promote a Successful Anthology or Cookbook (California Level) Barbara Santos & Mark Ellman, co-editors, Practice Aloha and Maui Tacos Cookbook A SECRET TO EFFECTIVE FICTION: Getting Your Characters to Talk Back to You California Wendy Tokunaga, Love in Translation; Penny Warner, How to Host a Killer Party STORYTELLING IN ANY PLATFORM: Creating Fiction That Works in All Media Willard Philippa Burgess, Partner, Creative Convergence (2<sup>nd</sup> Floor) 12—12:45 p.m. A POST A DAY IS A BOOK A YEAR: How to Blog Your Book Willard Nina Amir, independent editor (2<sup>nd</sup> Floor) COMBINING A SLICE OF LIFE AND A SLICE OF HISTORY Barclay (2<sup>nd</sup> Floor) Blending History and Memoir. Ann Seymour, I've Always Loved You California CREATING A KILLER ONLINE PROMOTION PLAN FOR YOUR BOOK Patrick Schwerdtfeger, Marketing Shortcuts for Business: The Ultimate Step-by-Step Guide to Leverage Technology, Establish Online Credibility and Crush the Competition THE 7 ESSENTIALS OF A GOOD NOVEL Six Continents Donna Levin, Get That Novel Started! (Mezzanine Level)

**FAREWELL & GODSPEED!** Please hand in your evaluation form (or do it online when you get home). Sign up at the Early Bird Rate for the 2012 San Francisco Writers Conference, Feb.  $16^{th}$  – $18^{th}$ , 2012, at the Mark!

**5 p.m. DON'T WANT IT TO END?** SFWC Board Member Harvey Pawl will host volunteers and speakers at a Chinese Banquet at the Great Eastern Restaurant, 649 Jackson Street between Grant & Kearney. Attendees may join us, at \$25 per person. Optional stops at the landmark City Lights Bookstore, The Beat Museum and Café Puccini. Please sign up at the Information Desk before 1 p.m. so we can confirm with the restaurant.